



2015 Education Conference and Expo Fort Worth, Texas July 22, 2015

# "Taking on Conflict"

# I. Where does Conflict come from?

Assumptions Not Listening Stereotypes Expectations Prejudice Perceptions Lack of Empathy

## II. Types of Conflict

Internal	Unresolved personal issues, desires, needs
Interpersonal	Feelings about and with others
Structural	Based on circumstances or conditions

# III. What Triggers Conflict??

Competition

Inequity Domination

Threat

Fear

Greed

Protection Differences

Disagreements

The Susan Weston Company

July 22, 2015

1

### IV. 10 Words We Should Never Use

No Why Listen Should've

Can't What Wait Impossible Policy Wrong

#### IV. Multi Family Executive "Cool It Down"

Assume - Allow - Discern - Do

#### V. What If they are REALLY ANGRY?

Manage your own anger Maintain calm Composure Watch your Breathing Listen to Understand Avoid Interrupting Disagree, but Respectfully Verbal Abuse?



### Your "Bottom Line" – It Makes a Difference!!

#### Just Remember -

- Its Natural and even Creative
- Conflict has a Source and a Trigger
- You can Plan your Response!
- Resolved Conflict Creates Loyalty

This program is intended to provide educational and general information and is not intended to provide specific legal, tax or policy advice. It is understood that Susan E. Weston, The Susan Weston Company and its employees, associates or contractors are not attorneys and that before either official use or implementation of content delivered via Susan Weston programs, client should seek the advice and direction of an attorney or designated expert to insure that all legal and contractual requirements are met, and that all of the content provides the desired direction and information that client seeks. It should also be understood that Susan E. Weston, The Susan Weston Company nor its employees, associates or contractors accept responsibility or obligation for any issues that may arise from the use of this program content.

The Susan Weston Company

July 22, 2015